



### Leadership Decision-Making

How you go about making a decision can involve as many choices as the decision itself. Sometimes you must take charge, and decide what to do on your own, but you do not want to appear autocratic to your team (particularly in situations where you need their input).

At other times, it is better to decide based on the group consensus, but this can use up precious time and resources. So how do you decide which approach is best?

Every leader needs to be able to make good decisions. A systematic approach to decision making allows you to bring consistency and order to a process that might otherwise feel idiosyncratic and instinctive. It can also help you to determine the most effective means of reaching a decision.

The purpose of this module is to teach the skill of leadership decision making.

### Outcomes

1. Understand and apply unique decision-making methodologies.
2. Understand and apply the Ladder of Influence for leadership decision-making.
3. Conduct a 5-Why Analysis for decision-making.
4. Develop and apply a decision-making method that is appropriate to the situation.
5. Make ethical decisions.

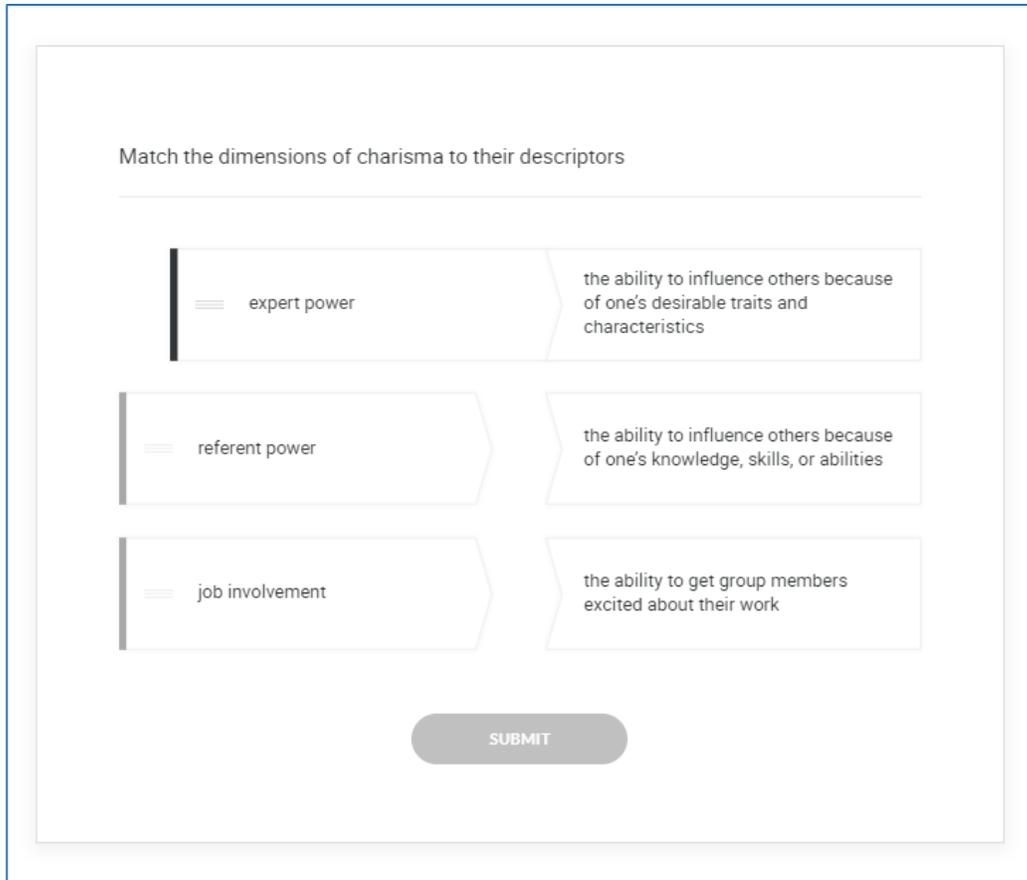
### Recommended Learners

#### Higher Education

- Undergraduate Students
- Graduate Students

#### Business, Industry, Nonprofits, & Agencies

- Supervisors
- Managers
- Contributing Team Leaders



*An example of a learning event in our Leading Edge Learning modules. The types of instructional content within the modules include: readings, videos, transcripts, audios, interactive questions, offline application exercises, flash cards, narrated presentations, matching exercises, relevant articles, downloads, a final exam, and other activities designed to engage learners based on recognized science of learning educational concepts.*

**Applications and Best Practices**

**Higher Education**

- ✓ Professional development opportunities for students.
- ✓ Include within a career readiness center.
- ✓ Instructional content for management program.

**Business, Industry, Nonprofits, & Agencies**

- ✓ Online supervisor/manager training.
- ✓ Training for newly promoted managers.
- ✓ To prepare an employee to become a supervisor.

**Pricing**  
**Module is Approximately 3-5 Learner Hours**

1-100 Learners per Year  
 \$49 per Learner

101-500 Learners per Year  
 \$44 per Learner

500+ Learners per Year  
 \$39 per Learner

